



- A Better Building
- A Shorter Schedule
- A Substantial Savings

Phone: 603-524-3411

Fax: 603-524-4641

www.bpsnh.com

Attn.: Mrs. Karen Lessard, BA  
SAU #15  
90 Farmer Road  
Hooksett, NH 03106

September 30, 2015

Re: Auburn School District  
Auburn, NH

Dear Karen, Bill & Committee Members,

In response to your request, Bonnette, Page & Stone is pleased to present our qualifications for Construction Management Services for the proposed Auburn Village School Project. Your project is a very exciting one and the timing of this project fits well with our current workload. BPS has worked with many educational facilities across NH, and would look forward to assisting your team on this project.

BPS is celebrating our 46<sup>th</sup> year of providing construction services and although you may be familiar with the many projects we have constructed in New Hampshire over the years, we wish to take this opportunity to briefly introduce you to our organization and a sampling of our work across the region. In addition to the information provided further in the proposal, the following is a sample of current / completed projects:

**Salem School Renovation & Additions, Salem, NH**

Project Size: 85,000sf New / Reno Construction Project Value: \$ 13,530,000.00

Contact: Michael Delahanty, Supt of Schools, # 603-893-7040

Contact: Gino Baroni, Trident Owners Advisors, # 603-898-6110

**Pelham High School Renovation & Additions, Pelham, NH (Ongoing)**

Project Size: 125,000 sf New / Reno Construction Project Value: \$ 19,783,000.00

This project contains a theater / auditorium facility.

Contact: Amanda Lecaroz, Supt of Schools, # 603-635-1145

**Webster at Rye Eldercare Facility, Rye, NH ( Ongoing )**

Project Size: 55,000 sf New / Reno Construction Project Value: \$ 12,390,000.00

Contact: Tom Argue, Administrator # 603-964-8144

Contact: Gerry Menke, EGA Architects # 978-462-5515





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**Idlehurst School, Somersworth, NH**

**"The greenest school in NH" ... Ed Murdough NH Dept of Education**

Project Size: 82,000sf

Project Value: \$ 17,174,000.00

Contact: Marie D'Agostino, BA # 603-692-4450

**Mountain View Nursing Home, Ossipee, NH**

Project Size: 82,000 sf New Construction

Project Value: \$ 19,750,000.00

Contact: Dave Sorensen, County Commissioner # 603-539-7751

Architect: EGA, Gerry Menke, # 978-462-5515

**Profile High School, Bethlehem, NH**

Project Size: 84,000sf

Project Value: \$ 12,050,000.00

Contact: Steve Chardon, School Board # 603-616-3813

Architect: Lavallee Brensinger, PA Chris Drobot # 603-622-5450

**Woodman Park School, Dover, NH**

Addition & Renovation

Project Size: 80,000sf occupied reno and 35,000sf new

Contact: Principal, Patrick Boodey # 603-516-6700

Bonnette, Page & Stone Corp. was founded in New Hampshire in 1969 and in forty five plus years of continuous operation has become one of the state's premier construction service providers. Within this period of time we have successfully completed more than 700 major projects, totaling over ten million square feet. Our firsthand experience and knowledge of local subcontractors and suppliers, local labor pools, area conditions and state and local regulatory authorities gives us total in-house capabilities to develop, monitor and control a project from inception to completion.

As one of New Hampshire's most experienced builders we are particularly well positioned to provide the pre-construction and construction services needed to react to the demands and intricacies of a project of this type. The strength of our organization lies in our wealth of construction experience in all types of buildings. This experience guides our staff and assists the team with materials review and selection, cost analysis, scheduling and the many decisions required to form a successful project. Our end goal is always to exceed client expectations.







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A clear majority of our projects use the Construction Management delivery method. We have found this to be a system built on the principles of partnership, cooperation and trust. Working as a team; owner, architect and the Construction Manager pool their talents and experience to serve the best interests of the project. The result is quality and efficiency unmatched by any other method of construction.

We feel that we can bring a unique level of talent and expertise to the table. Because of the makeup of our organization we can offer several distinct advantages among which are the following:

1. An owner of Bonnette, Page & Stone Corp. as the leader of the project management team from inception to completion of the project. The benefits of having a company owner as the lead project manager are readily apparent, particularly when decisions must be made in an expedient manner.
2. Because of our extensive experience in commercial construction we can offer valuable input during the design phase in order to provide the building owner with the most quality building for their money. This experience also provides for early recognition of potential problems in both the design and construction phases ensuring resolution prior to impact on project costs and schedule.
3. BPS has extensive experience in the area of green technologies and can assist the owner with the best long term decisions that effect our environment as well as the owners budget. We have recently completed several high performance school facilities in NH and would be excited to share all the new technologies that are available in today's modern building.





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Our proposed management team for your project will be:

- |                                   |                              |
|-----------------------------------|------------------------------|
| 1. Account Executive:             | Randy Remick, President      |
| 2. Project Estimator / Senior PM: | Keith McBey, Vice President  |
| 3. Project Manager                | Jim Kimball, Project Manager |
| 4. Project Management / IT        | Barry Salta                  |

In closing we wish to express our appreciation for your interest in our firm. Should you have questions or require additional information please do not hesitate to contact us.

Sincerely,  
Bonnette, Page & Stone Corp.

Keith McBey  
Vice President

