



- A Better Building
- A Shorter Schedule
- A Substantial Savings

AUBURN VILLAGE SCHOOL Auburn, NH Response & Clarifications to RFQ Questions

Checklist of items for inclusion in the request....

1. AIA Document A305, Contractor's Qualifications Statement:

Response:

Please refer to the AIA Document A305 enclosed with this package in section four (4).

2. Provide a concise description of your firm including the professional services typically provided. Describe your typical CM management approach.

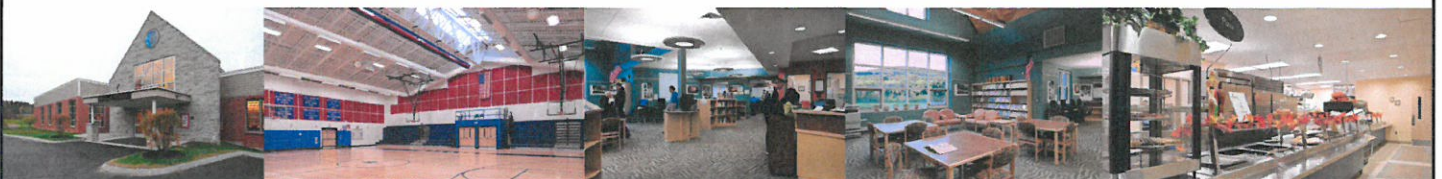
Response: Please see below for a summary of our project approach.

GENERAL:

BPS Corp. firstly will listen closely to the Owner and Design Teams and develop a true understanding of the project goals. Though we have a tremendous amount of school construction experience, we believe it is essential to set aside any preconceived notions of what a particular school district needs and place a priority on listening to the team and understanding what their expectations are of the project.

SAFETY & SECURITY:

The fact that the facility will be occupied during construction raises the importance of Site Logistics planning to a paramount level. All safety planning both site and building interior will draw lines of separation between building occupants and the construction effort. BPS will sit and discuss the general operations with building Administrators. It is also appropriate to observe drop off and pick up times to be sure that the amount of traffic and coordination is clearly understood. A preliminary site logistics plan would be presented. This plan would establish traffic patterns, staging areas, site fencing, construction employee parking, appropriate delivery times as well as any site specific items that come to light in our initial visits with Building Administrators. This plan will be reviewed and revised for final approval by the Team and presentation to the Public.





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Response (continued): Please see below for a summary of our project approach:

Cost: BPS Corp. is well versed in Educational construction. We have the systems in place to track cost accurately and will keep the team up to date on the process. Our web based bidding procedures assure bidders that they can obtain documents for your project at no cost making your job an attractive bidding prospect. This effort results in more bid activity in these lean times which ultimately means savings to the Owner.

Through the construction process we encourage a spirit of value among the subcontractors employed on your project. We keep the lines of communication open for savings well after the contract is signed. Subcontractors of BPS Corp. are encouraged to come forward with savings ideas. They realize that we consider them experts in their field and appreciate their efforts.

Schedule: BPS Corp. utilizes a blend of state of the art web based scheduling efforts with old fashioned hard work to assure that school schedules are met. We are a group that has spent our lives in the Educational market and have been through the fall deadline and school start process hundreds of times. We are in the habit of making schedules work. BPS Corp. surrounds itself with subcontractors who are experts in their trade, provide the best price for the work and are eager to perform. We find that providing an appreciative and open work environment creates a Team that meets expectations.

Realizing that you are specifically seeking information regarding pre-construction services in this RFQ the following is an outline of services provided in this effort:

- Attend all meetings as needed with Town Officials, Committee and Architect
- Conduct building surveys of existing structures
- Review progress drawings and materials / constructability with the team
- Prepare preliminary budgets and provide options for committee review
- Coordinate and lead the scheduling process from now thru construction start
- Provide the owner with value engineering as may be needed
- Conduct safety and logistics planning for review and approval by building administration
- Assist w/ the permitting process and review of funding options
- Assist the owner with preparations for the various bond presentations and public meetings
- Share our 46 years of construction experience for the benefit of the team and project.
- See our attached hand out regarding CM philosophies

